



396 Morrison Rd  
Kitchener, ON  
N2A 2Z6

January 31, 2005

Re: NorthSoft Systems

To Whom It May Concern:

Chicopee is a highly successful year-round recreational facility located in the heart of Southwestern Ontario. Our resort draws recreational enthusiasts from Kitchener-Waterloo and beyond. Chicopee does approximately 165,000 skier visits per year and close to 200,000 year-round visits.

At the beginning of the 2001/02 season, Chicopee installed its first NorthSoft Systems application, the TouchPoint Cafeteria Point-of-Sale System. The product implementation was successful.

At the beginning of the 2002/03 season, Chicopee installed its next two NorthSoft products, the TouchPoint Retail and Ticketing Point-of-Sale Systems and the Seasons' Pass and Lesson Programs System. Once again the product implementation was very successful.

For the 2003/04 season, Chicopee implemented NorthSoft's PowerGL Accounting System, integrating into it the revenue and settlement information from the three prior products on a daily basis. The result has been more accurate and timely management information than was available in the past, as well as significant improvements in our general accounting.

We have come to rely on NorthSoft Systems not only for their products, but for the ongoing support and acceptance and implementation of our ideas and suggestions in all four of the products we use.

We have no hesitation in recommending NorthSoft to our colleagues in the Snow Sport Industry.

Sincerely,

Greg Stremmlaw  
Executive Director  
CHICOPEE

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[www.skichicopee.com](http://www.skichicopee.com)